



Customer Solutions Consultant

Consulting, (f/m/d) / Full Time / Munich, Germany

On our mission of transforming established enterprises into dynamic network organizations, we seek driven consultants that implement our technologies and guide the customer through their transformation. In this role, you'll be part of a dynamic team that ensures the Workpath platform is implemented successfully and can unleash its full potential. As a Solutions Consultant you will work closely with the customer, set up an effective process design and plan the rollout in order to identify organizational development potentials for the customer. In the process, you will evaluate the impact of Workpath and advise the customer to ensure continuous improvements. You will independently conduct workshops and presentations and communicate professionally in all project situations. You will work with our existing training and coaching frameworks and help improving the quality of our enabling materials while applying them with our customers.

In this role you will:

- **Support the sales process by consulting** organizations and enable them by providing workshops, inviting them to our events and connecting them with partners
- **Personally manage and consult enterprises** during their implementation phase and beyond to support them driving agile transformation and operational excellence
- **Measure and monitor the impact** of Workpath at the customer and enable them to continuously improve their management, alignment and communication processes

What we are looking for:

- Analytical thinking, structured work style and the ability to learn and adapt fast
- Commitment, vision and the ambition to advance the Workpath platform
- Experiences with agile collaboration models and consulting in the context of (agile and digital) transformation and organizational practices in established companies
- Strong communication (fluent in German and English) and listening skills, passion in working with customers and building sustainable relationships

What you can expect:

- Be part of a value-driven, interdisciplinary team and shape the growing company with us
- Start a great learning journey and enhance your personal growth in an exciting space
- Office in the heart of Munich, flexible work arrangements with a high level of autonomy



Please send your application to jobs@workpath.com

We are looking forward to hearing from you.

LUIZA

Workpath is a successful B2B SaaS startup headquartered in the heart of Munich with customers like SAP, Trivago, Burda, Pro7, Scout24 and HolidayCheck. With our solutions for agile goal management, feedback and communication, we help established companies to transform into network organizations of autonomous and cross-functional teams.

Join us shaping tomorrow's working world for millions of employees, towards more autonomy and purpose at work.